



# Postgraduate Diploma in Applied Management (Business Management)



Location	On campus in Dunedin or Auckland, or online for students outside of New Zealand Please note: Our Auckland on campus option is for international students only
Duration	One year full-time; part-time options (Dunedin only)
Delivery	> On campus in Dunedin with face-to-face and online learning > On campus in Auckland with face-to-face learning and block courses, or > Online by distance for international students outside of New Zealand

Credits	120
Level	8
Start	Dunedin: February Auckland: February, April, July and October
Apply	Now

## Domestic fee

\$8,516

## International fee

Standard fee: \$24,020

Price after Covid-19 scholarship:  
\$19,020 or \$16,920\*

\*Available for international students from countries severely impacted by Covid-19. Please email [OPAIC.Marketing@op.ac.nz](mailto:OPAIC.Marketing@op.ac.nz) to see if you are eligible.

\*Fees are approximate, subject to change and exchange rates

Management occupations are projected to grow rapidly over the next ten years leading to an increasing need for management professionals.

There is also an increasing demand for those professionals to hold higher level qualifications. Applicants for these roles are therefore at a considerable advantage with a postgraduate qualification and there is a strong emphasis within this programme on application of knowledge and development capabilities in business management or business information systems.

Flexibility within this qualification will also enable aspirations to be matched/targeted to specific employment opportunities.

Learners will extend and deepen their knowledge and understanding of current management capabilities and issues in a range of applied settings through experiential learning strategies and reflective practice.

In Auckland, this programme is offered by Future Skills Academy due to a sub-contract arrangement with Otago Polytechnic.

### Career or further study options

This qualification will prepare you for further postgraduate study in the Master of Applied Management (Business Management). Alternatively, you could seek employment in a business management or business information systems-related role.

### Entry requirements

Minimum academic entry requirements are:

- > A Bachelor's degree (or equivalent qualification) in a related discipline, OR
- > A combination of academic qualifications and relevant skills and knowledge acquired through work or professional experience that is deemed equivalent to the above.
- > International applicants must demonstrate that they have equivalent academic qualifications and experience. [Click here for your country's equivalent academic entry requirements.](#)
- > If English is not your first language, you must provide:
  - > New Zealand University Entrance OR
  - > Overall Academic IELTS 6.5 with no individual band score lower than 6.0 (achieved in one test completed in the last two years), OR
  - > Acceptable alternative evidence of the required IELTS (see here for NZQA proficiency table and here for list of recognised proficiency tests).

If you need to improve your English Language skills, we offer a wide range of English programmes.

#### Selection criteria

Where there are more applicants than places available, applicants will be selected on the basis of the best academic records and their admission recommended to the OPAIC Director, Learning and Teaching in Auckland or the Programme Leader in Dunedin who will approve the final selection.

#### Pathways into this programme

Students may have completed an undergraduate degree in a different discipline and be working in a management role. There are no specific foundation/bridging programmes in Applied Management for this qualification. Where English proficiency does not meet the required IELTS level, students may pathway to this qualification by completing the New Zealand Certificate in English Language (Level 5) which is available at Otago Polytechnic.

#### Studying on campus

You'll learn using an online learning platform called Moodle. This means that, no matter where you are, you have easy access to all your course content. You also have access to Office 365, including Microsoft Teams, which you can use as part of your interaction with lecturers and classmates.

#### Studying online (from offshore)

Your offshore online study journey will begin with an online Orientation. This session will cover introductions to staff, tips for academic success, and wellbeing information, among other things.

All courses offered at OPAIC use Moodle, which is an online learning management system (LMS). The use of the Moodle LMS means that students, no matter where they are, have ready access to all their course content.

All students have access to Microsoft Teams, where you will be able to collaborate with your classmates and work on certain tasks that have been designed by the lecturers.

Students get access to Office 365, including Teams, which they can use as part of their online interaction with lecturers and classmates.

Online students have access to the same services as students on campus. This includes online learning support, which will be available via Microsoft Teams. All online students will also have remote access to our library.

#### Your workload

You will be expected to spend about 38 hours per week (or 300 hours per study block) on your course work. This includes both scheduled class time and self-directed study. For on-campus student, some of these hours may be spent in a workplace gaining hands-on experience and developing important industry and business connections.

#### You will study (in Dunedin)

This programme comprises four compulsory 15-credit courses, plus electives totalling 60 credits (at Level 8 or 9) from the elective list below.

COMPULSORY		
Course name	Description	Credits
Capabilities for Managers	Gain a critical awareness of the skills needed to manage complex organisations	15

Research and Enquiry	Achieve the skills you need to undertake small-scale professional projects within organisations	15
Analytics for Managers	Achieve the skills needed to critically evaluate data for decision making within applied management	
Project Management	Learn how to develop critical analysis and application skills in project management	
ELECTIVES		
Elective name	Description	Credits
Entrepreneurship and Innovation	Learn how to analyse the processes associated with managing entrepreneurship and innovation within both new ventures and existing firms and to assess the significant issues associated with utilising these managerial concepts to optimise organisational performance	15
Managing Change and Adversity	Critically analyse the processes associated with achieving organisational growth, effective management of change, and the implementation of actions to respond to adversity, including how iwi/Māori organisations have managed post settlement growth	15
Financial Decision Making	Learn how to apply the concepts, theory and analytical techniques of finance to investment, financing and dividend decisions of a firm	15
Applied Human Resource Management	Gain the skills needed for management of human resources within contemporary Aotearoa/New Zealand organisations	15

You will study (in Auckland or online)

This programme comprises four compulsory 15-credit courses, plus electives totalling 60 credits (at Level 8 or 9) from the elective list below.

COMPULSORY		
Course name	Course description	Credits
Capabilities for Managers	Gain a critical awareness of the skills needed to manage complex organisations	15
Research and Enquiry	Achieve the skills you need to undertake small-scale professional projects within organisations	15
Analytics for Managers	Achieve the skills needed to critically evaluate data for decision making within applied management	15
Project Management	Learn how to develop critical analysis and application skills in project management	15
ELECTIVES		
Elective name	Description	Credits

Developing Effective Organisations	Gain a critical understanding of organisational development theory and practice in organisational contexts including Iwi/Maori organisations	15
Entrepreneurship and Innovation	Learn how to analyse the processes associated with managing entrepreneurship and innovation within both new ventures and existing firms and to assess the significant issues associated with utilising these managerial concepts to optimise organisational performance	15
Managing for Sustainability	Develop your sustainable practice capabilities and apply these capabilities to a variety of applied settings as a sustainable practice manager	15
Marketing in a Digital Age	Gain the marketing management capabilities necessary to organise and manage for growth and profitability in a digital age	15
Financial Decision Making	Learn how to apply the concepts, theory and analytical techniques of finance to investment, financing and dividend decisions of a firm	15
Applied Human Resource Management	Gain the skills needed for management of human resources within contemporary Aotearoa/New Zealand organisations	15
Management of Information Systems	To enable students to understand how information systems should be managed in order to assist in the achievement of the strategic goals of organisations	15
Professional Project	Apply the skills and knowledge you have gained during the programme to complete an applied professional project that contributes to professional practice in management within your chosen major	45
Cross-cultural Management	Develop capabilities to evaluate the issues that arise in the leadership of organisations when managers address culturally determined differences in employee values, attitudes and behaviours	15
Corporate Governance and Leadership	Evaluate complex corporate governance and leadership challenges in the context of different ownership structures. This will include governance and leadership models in the context of indigenous organisations and the importance of the Treaty of Waitangi	15

Managing Change and Adversity	Critically analyse the processes associated with achieving organisational growth, effective management of change, and the implementation of actions to respond to adversity, including how iwi/Māori organisations have managed post settlement growth	15
-------------------------------	--	----

#### Recognition of Prior Learning

Recognition of Prior Learning including cross credit or credit transfer is offered for up to 60 credits in this programme.

Advanced standing is available for up to 60 credits in this programme through the process of assessment of prior learning. Students may use a combination of formal and informal learning experiences to support their application.

AM801002 Capabilities for Managers is not available for credit recognition.

#### Disclaimer

While every effort is made to ensure that this sheet is accurate, Otago Polytechnic reserves the right to amend, alter or withdraw any of the contained information. The fees shown in this document are indicative ONLY. Both domestic and international fees are subject to change and are dependent on the development and implementation of Government policies. Please note that additional fees may from time to time be required for external examination, NZQA fees and/or additional material fees.

International **+64 3 477 3014**  
 New Zealand **0800 762 786**  
 Email **info@op.ac.nz**

**Dunedin Campus**  
 Forth Street, Dunedin  
 Private Bag 1910  
 New Zealand 9054

**Central Otago Campus**  
 Corner Erris & Ray Streets  
 PO Box 16, Cromwell  
 New Zealand 9342

**Auckland Campus**  
 Level 2, 350 Queen Street  
 PO Box 5268, Auckland  
 New Zealand 1141